## DEBT MANAGEMENT SYSTEM

- Turn Debt into Wealth. <u>No</u> need to become very frugal...
- Credit cards use COMPOUND interest against YOU!
- Use the "power of finance" to your advantage.
- If you pay off a 15% interest debt (credit card etc.), that is equivalent to earning 15% tax free.
- Leveraging includes debt. Leveraging can help you build wealth.
- Start by using the debt management to pay off your existing high-interest "bad" debts.
- Debt management is about managing your debt in the most efficient way, which results in paying off your debts in ½ to 1/3 the time <u>without paying</u> <u>additional interest payments</u>.
- "Parking money" is where you temporarily put your income (salary etc) before you pay your bills. Normally, this is in a checking account.
- It does not make sense to "park" your money in a checking and/or savings account. It makes more sense to "park" in a line of credit while paying off your bills.

NOTES

- Software can allow you to automate your WHOLE debt management so that you don't have to think about it too much.
- Here are the steps:
  - 1. Establish a line of credit ("LOC")
  - 2. LOC must have check writing capabilities
  - 3. Deposit all of your paychecks into LOC as soon as possible
  - 4. When it is time pay your bills from LOC as late as possible without incurring any penalties.
- Greatest & most tragic fallacies affecting millions of Americans is the belief that a large mortgage is an excellent wealth creation strategy: "*I need a large mortgage to be able to deduct the interest payments & reduce my tax liability*" Would you like to get 30 cents in taxes for every \$1 you send the mortgage company?
- Emergency Funds:
  - 3 to 6 months worth of living expenses. That depends on YOU
  - o Job loss, sickness, unscheduled events, etc.
  - o Not for incidental expenses
  - "An emergency fund is an easily accessible stash of money for use only in case of emergency. It is not to be used to buy a new car. It is not to be used to buy a new Playstation. It is not to be used to remodel your bathroom. It is for use only in case of emergency."
- Emergency Funds:
  - Save your emergency funds in your "Banking System" instead of a savings account or CD.

- Money is now growing tax-advantaged, and is available anytime for an emergency!
- BONUS: Death benefit + Retirement Account + Money working for you!
- Notes: You have access to a large portion of it immediately, which will increase over time, ultimately giving you access to over 100%!
- Emergency Funds: START TODAY! Don't wait!
- If you have bad credit, consider getting a CD-Secured lines of credit.
- Many banks offer CD-Secured lines of credit. Here is one: http://www.guarantybank.com/personal/loans/cds ecured.asp

## Debt Management System "To Do" List

- Sign up for a Debt Management Strategy Session to find out if you qualify for the use of the software.
- You have the option of using a Line of Credit. Otherwise software will show you other ways to use a checking account.
- Run income and bills through the LOC
- Start your emergency fund in your banking system
- Purchase the debt management system software to automate this system.